
NEOGOV Acquires Sigma Data Systems

NEOGOV is pleased to announce the acquisition of Sigma Data Systems, a dedicated provider of applicant tracking and test management software provider to the public sector. This acquisition expands NEOGOV's position as a leader in the workforce management for the public sector and adds strong assessment and testing functionality and expertise to form the most comprehensive product offering in the market.

Frequently Asked Questions

Q. What does this acquisition mean to NEOGOV and Sigma Customers?

A. This acquisition expands NEOGOV's Public Sector Workforce Management leadership position in several areas:

- **Market leadership:**
 - Over 400 **public sector** customers nationwide:
 - Over 150 agencies with over 1,000 employees, including 8 state-wide customers with 40,000+ employees
 - Over 50,000 users in 48 states

- **Comprehensive Product Offerings:**
 - Unified Workforce Management Platform consisting of the leading edge recruiting and applicant tracking product, the industry's most innovative assessment and test management product, and a new computer based testing for the NEOGOV offering.

 - Extensive Online Application, Compensation, and Web Recruiting tools for existing SIGMA customers. Once integrated with the SIGMA applicant tracking solution, this will be a compelling offering for all existing SIGMA platform customers. **Adding NEOGOV's online capabilities to existing SIGMA customers will increase recruiting productivity by nearly 30% and help reduce time-to-hire by an average of 33%.**

- **Consolidated research and development dedicated to building the next-generation of Workforce Management solutions for the public sector:**
 - A dedicated customer service, implementation, and engineering team that has decades of experience successfully solving the challenges of public sector customers.

- **Thought Leadership:**
 - Deepest and broadest Public Sector Workforce management domain expertise.

Q. How does this acquisition benefit customers?

A. This acquisition will benefit our combined customer base by merging the leading public sector recruitment and assessment resources on a single research, development and customer service platform. Working together, our customers will have a simple upgrade path to a unified workforce management

platform that will increase even more in product and customer service value over time. The combined company will benefit your agency by offering:

- **Stronger customer service and support**
- **Expanded product offering and new functionality**
- **Deeper public sector domain expertise**
- **Larger development team**
- **Larger customer service, training, and implementation team**

In addition to providing state-of-the-art, quality assessment software to the public sector, both NEOGOV and Sigma are best known for providing outstanding customer service to their customers. Under NEOGOV, the Sigma team will be supported by many of the same associates who have provided this service to our customers for years and with whom you are familiar. We are committed to continue providing outstanding customer service we are looking to increase it even more in the future to continue earning your business. Our collective goal is to exceed, not simply meet your expectations.

In addition existing customers will benefit:

Sigma customers: As a combined entity, we are committed to supporting your investment in SIGMA product. We look forward to working with you on our unified product roadmap which leverages the combined resources of both companies.

NEOGOV customers can take advantage of extended product functionality automatically incorporated enhancements through the normal NEOGOV quarterly upgrade process.

Q. When were SIGMA customers notified of CPS's intent to divest SIGMA assets?

A: On Dec 7, 2007 CPS has posted an open letter to www.gosigma.com to all Sigma colleagues, documenting that in June of 2007 the decision was made to divest of the Sigma business division.

Q. Will existing SIGMA bugs be fixed and what will happen to open support tickets?

A: The backlog of existing bugs and open tickets and forecasted open tickets will be addressed in a responsive manner. Majority of SIGMA's customer support team and the entire development team have been retained, thus we see no change in customer service and or in responsiveness.

Q. Will the new features previously promised by Sigma be completed?

A. We analyzed the current features and enhancement request and we are working on migration strategy the will be able to address future Sigma features. Moreover, by adding NEOGOV's existing development team and our expertise in web development for large scalable workflow applications, we will make an impact in the future product development.

Q. Will NEOGOV continue to support Sigma's products?

A. Yes. The combined entity will support both product lines until we deliver our unified platform and will maintain the highest levels of customer satisfaction for Sigma's customer base. We will continue to leverage cross-company domain expertise to fuel innovation and product leadership as we drive toward product integration.

Q. Will the Sigma organization be integrated into NEOGOV or remain a standalone entity?

A. Sigma will be integrated into NEOGOV and will not remain a standalone entity

Q. What will happen to the Sigma brand?

A. The combined entity will continue under the NEOGOV brand.

Q. What will happen to the Sigma facility in Tucson, Arizona?

A. The Tucson, AZ, location will become another NEOGOV office location for engineering and customer support resources. We will be working through the entire portfolio of facilities over the next several months to determine how to best optimize our assets.

Q. Will members of Sigma's team remain accessible?

A. Significant portion of Sigma employees and leaders will be working with NEOGOV staff to enhance support and provide smooth transition and will be joining NEOGOV as full time employees.

Q. What is the future direction of the combined company's product portfolio?

A. This acquisition will benefit our combined customer base by focusing the public sector leading workforce management resources on a single product development and customer service investment. NEOGOV customers can take advantage of extended product functionality automatically incorporated enhancements through the normal NEOGOV quarterly upgrade process.

Q. Where can I go for more information about this announcement or integration plans?

A. To learn more about the union of these two leading companies and how their products will benefit your public sector workforce management initiatives, please visit www.NEOGOV.com or contact your customer success manager.

Q. As a Sigma customer, should I expect any changes in the way I receive service and support?

A. No. NEOGOV and Sigma customers will continue to utilize their existing service and support processes and channels.